



▶ **AAL perspective for SMEs: meticube Lda and CONSISTEC GmbH**

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## ▶ Agenda

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- > **Company profiles**
- > **Context of concrete experiences**
- > **Market Barriers and Opportunities**
- > **Expectations from a platform in porting projects**



## > **meticube Lda:**

- > Coimbra, Portugal and Saarbrücken, Germany
- > Software Engineering
- > Staff of 20+
- > Infrastructure Management, Supervision & Ctrl; Business Process Management
- > Chair of the **openURC Alliance**'s Marketing Committee



## > **CONSISTEC GmbH:**

- > Saarbrücken and Bonn, Germany
- > Software Engineering, Test & Integration
- > Staff of 30+
- > ITK
- > **openURC Alliance**: focus on the development and promotion of the UCH Resource Server



## > **Common strategy:**

- > Product Development, Innovation, Internationalization
- > openURC standard and openURC compliant products are fundamental elements
- > ANDRATEC: joint venture for "URC" solutions and products (Q3/2011)

## > **meticube Lda:**

- > Working on the URC standard and UCH technology since 2006 (IST project i2home)
- > Range of URC related products / solutions
  - > UCH – Universal Control Hub for MS .NET, Java, C++
  - > Load Balancer
  - > UCH-to-UCH communication (Cascading Mode)
  - > Single-Sign-On
  - > UCH Workbench (Q3/2011): support for development, deployment and operation
  - > Integrated with Meticube's ON.IT (solution builder for Infrastructure Management, Supervision & Ctrl)
- > Successfully launched more than 20 projects during / after i2home using URC/UCH
  - > European, Portuguese and Australian R&D projects
  - > Custom platform / product development
  - > Own product development
  - > **AAL** and Independent Living, eHealth, Energy, Automotive, Public Transportation, Mobility, Media

## > **CONSISTEC GmbH:**

- > Working on the URC standard since 2010
- > Emphasis on security and Resource Server
- > Member of SaarAAL Group since July 2009
- > Preferred Supplier of Telekom International

## > Barriers:

- > No awareness of “AAL” among end consumers
- > “AAL” solutions alone are still too expensive (technical infrastructure, installation, support/maintenance, ...)
- > Key stakeholders from politics and industry still hesitant

## > Opportunities:

- > Complementary / integrated applications & services
  - > “Fusion” with **Energy**, eHealth, Content & Media, Social Networks, ...
- > Meticube’s ON.IT solution + UCH: pattern that covers a wide range of interdisciplinary application scenarios
  - > Validated with a series of business partners and customers

# Expectations from a platform in porting projects

- > Open
- > Versatile
  
- > Low complexity, easy to learn
- > Applicable
- > Tools
- > Modular
- > Quickly adaptable
- > Well documented interfaces; expandable
- > Robust
- > Performant
  
- > Real Show Cases and Case Studies

Thank you for your attention